

## Jeffrey S. Tenen

Partner | Miami

Jeffrey S. Tenen is a Partner in the Global Transport Practice of Smith, Gambrell & Russell, LLP.

Mr. Tenen's primary areas of practice are aircraft finance and leasing, cross-border structured lending and asset-based financing transactions, aviation, and international business and commercial transactions. He represents domestic and foreign air carriers, leasing companies and lenders on such matters as aircraft acquisitions, sales, leasing and financings (including export credit, capital markets and manufacturer supported financings, mortgage financings and cross-border leveraged lease financing transactions), spare parts and engine financings, aircraft operating lease transactions, progress payment financings, international development bank facilities, receivables and aircraft securitizations, fuel and currency hedging, comprehensive code share and marketing alliances, cargo handling agreements, computer reservation systems and similar agreements, commodity and service procurement agreements, airline mergers and acquisitions, regulatory matters before the Federal Aviation Administration and related corporate and commercial matters affecting airlines and leasing companies.

### Representative Experience:

- Counsel clients regarding the acquisition of several billion dollars of commercial transport category aircraft.
- Advised TACA International Airlines, S.A. in connection with first European Export Credit Agency supported financing of Airbus products to Latin America (an AirFinance Journal Deal of the Year for Latin America).
- Representation of carriers and leasing companies in Exim, BNDES and European ECA transactions.
- Advised a major Latin American carrier in connection with US dollar denominated Amex/Visa receivables securitization.
- Representation of various leasing companies in connection with numerous cross-border operating leases to carriers in Latin America, Europe and Asia.



### Contact Information

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### Areas of Practice

Global Transport  
Equipment Leasing  
Special Assets  
M&A  
International Law  
Structured Finance  
Strategic Alliances and Joint Ventures

### Admissions

Florida  
New York  
Maryland

### Memberships

American Bar Association

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- Representation of airlines in Japanese, German and Swedish leveraged lease and French “credit-bail” financings and unwinds.
  - Representation of airlines in connection with data services and systems procurement and support contracts.
  - Representation of VOLARIS in connection with its fleet expansion program in respect of Airbus A319 and A320 Aircraft.