



William S. Rogers, Jr.

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Areas of Practice

Real Estate Law

William S. Rogers, Jr. is the Head of the Real Estate Practice Group of Smith, Gambrell & Russell, LLP (SGR). Mr. Rogers focuses his practice on the acquisition, leasing, development, and financing of commercial real estate property in the Southeast and across the country. He places particular focus on the acquisition, sale and financing of medical office buildings and other healthcare related assets, shopping centers, and retail developments.

Mr. Rogers began his legal career in 1985 with SGR where his practice included multi-state construction and permanent lending for large regional and national banks, multi-family and other general commercial acquisitions and development projects, and commercial leasing. During that time, he also acted as outside general counsel-real estate for a leading national furniture retailer and as outside general counsel for a large regional developer of multi-family, condominium, and office projects. Additionally, Mr. Rogers served as the Head of the SGR's Real Estate Practice, Head of the Recruiting and Summer Programs, Managing Partner of the Jacksonville office, and as a member of the firm's Executive Committee.

Prior to rejoining SGR, Mr. Rogers was with Capital Law & Advisory Partners, LLC and as part of its predecessor firm, Beavers/Rogers Law & Advisory Group, LLC, where he successfully handled commercial real estate transactions including a number of multiple property portfolio acquisitions and sales in various states that each exceeded \$100,000,000. Mr. Rogers' experience also includes serving as general counsel of a closely-held national real estate investment/development company where he was responsible for the oversight of all legal work for the acquisition and financing of more than \$2 billion of multi-family and medical related real estate, including the acquisition, conversion, and development of apartments and medical office buildings in multiple states.

Mr. Rogers received his undergraduate degree in Economics from the University of Georgia in 1981 and his J.D. degree from the University of Georgia School of Law, *cum laude*, in 1985. He is licensed to practice law in Florida and Georgia.

Continued

Experience

- \$70,000,000 acquisition of single tenant medical office building and underground automated parking garage facility in Santa Monica, CA. The deal included negotiating a \$59,000,000 credit tenant lease loan with Teachers Annuity and The Regents of the State of California, as the credit tenant, and an amendment to the existing lease with The Regents.
- \$21,000,000 acquisition and construction loan in Jacksonville, FL for development of a multifamily Class A apartment project. The deal included negotiating consent agreements with a national big-box retailer and repurchase options with a national REIT.
- \$19,650,000 acquisition of multi-tenant medical office building in Claremont CA, together with negotiation of \$35,000,000 Credit Agreement with a national bank.
- Sale of a \$106,000,000 Medical office building portfolio in multiple states.
- Sale of \$152,000,000 Medical office building portfolio in multiple states.

Admissions

Florida

Georgia

Recognitions

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