

Shani S. Fisher

Counsel | Los Angeles

Shani Smith Fisher is Counsel in the Global Transport Practice of Smith, Gambrell & Russell, LLP.

Ms. Fisher has over a decade of experience negotiating and drafting documentation for sophisticated commercial transactions with aggregate values in excess of \$3 billion.

Ms. Fisher started her career in the Washington, D.C. office of Fulbright & Jaworski L.L.P. (now Norton Rose Fulbright), working in the firm's Project Finance group. Ms. Fisher's practice continued with Snell & Wilmer L.L.P. in Salt Lake City, Utah, where she represented local banks in real estate finance matters, and later in New York, where she re-joined Fulbright in its Equipment Finance and Corporate groups. In 2007, Ms. Fisher relocated to Dubai to work as an in-house legal advisor for Emirates Airline, where she negotiated and closed many of the rapidly-growing airline's operating leases and secured financings.

In 2011, Ms. Fisher joined International Lease Finance Corporation (now known as AerCap), the world's market leader in the leasing and remarketing of commercial aircraft to airlines around the world. While at ILFC, Ms. Fisher negotiated and oversaw the documentation of over \$2 billion of the Company's financings, including the Company's first U.S. Ex-Im Bank financing. She also negotiated and drafted numerous operating leases, sale-leaseback agreements, and purchase and sale agreements, and advised senior management on a number of other commercial transactions.

In addition to her experience in the aviation sector, Ms. Fisher has advised clients from a variety of industries, including technology, retail/fashion, entertainment, hospitality, public relations, and real estate. Ms. Fisher enjoys a diverse transactional practice that allows her to work with all types of clients, from first-time entrepreneurs to large multi-national corporations.

She is a board member of the West Coast Chapter of the American Friends of Beit Issie Shapiro, a school for children with disabilities based in Ra'anana, Israel.



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Areas of Practice

Global Transport
Banking/Financial Institutions
Equipment Leasing

Admissions

California
New York

Memberships

American Bar Association

Ms. Fisher received her B.A. degree, magna cum laude, in Political Science and Communications from the University of Southern California in 1999, and her J.D. degree, cum laude, from Georgetown University Law Center in 2003.