

Gregory K. Smith

Partner | Atlanta

Gregory (Greg) K. Smith is a Partner in the Construction Practice at Smith, Gambrell & Russell, LLP.

Greg practices in all areas of construction law, government procurement, and contract law. His practice consists of dispute resolution and litigation, counseling in contracting issues, counseling in all areas of government procurement, and the drafting, structuring and review of construction and other contracts. Greg advises businesses in a wide range of legal, compliance, and strategic issues.

Greg graduated, magna cum laude, from Georgia State University with a bachelor's degree in Political Science. He graduated with a J.D., cum laude, from the Walter F. George School of Law at Mercer University. While at Mercer, Mr. Smith served as the Editor in Chief of the Mercer Law Review. He is a member of the State Bar of Georgia, the American Bar Association, and the Atlanta Bar Association.

Greg has written and edited several presentations and papers related to dispute resolution, construction contracting, and construction fraud in the construction industry. He is a frequent speaker at seminars related to the construction industry.

Greg serves on the steering committee for the International Construction Division of the American Bar Association Forum on Construction Law. He is also a member of the Construction Lawyers Society of America.

Prior to practicing law, Mr. Smith served in the United States Navy.

Representative Experience:

- Represented a Dutch EPC contractor in a LCIA arbitration, arising out of a force majeure dispute related to an oil refinery in Kurdistan.
- Represented a Colombian coal mine owner with claims related to delay, warranty issues, and liquidated damages in an ICC arbitration with a German materials supplier.
- Drafted architectural agreements, construction agreements, and other service contracts for construction projects in diverse



Contact Information

p: 404-815-3577

p: 202-263-4339

f: 404-685-6877

e: gsmith@sgrlaw.com

Areas of Practice

Construction Law & Litigation
Litigation/Trial Practice

Admissions

Georgia

Memberships

American Bar Association
State Bar of Georgia
Atlanta Bar Association
Construction Lawyers Society
of America

industries and projects valued from \$25,000 to over \$1 billion.

- Represented a joint venture of Dutch and Saudi Arabian energy companies in a CPR arbitration with an EPC contractor regarding the massive expansion of an oil refinery.
- Represented a German transportation company in a successful bid protest involving a U.S. Department of Defense contract.
- Counseled many clients, in diverse businesses, on government procurement issues, including federal procurements under non-competitive bid regulations, disputes with government agencies, negotiations with the government entities over contract terms and other issues, claims relating to unpaid contract amounts, delay and disruption issues, SBA regulations, MBE/WBE and related minority contracting, and contract change issues.
- Represented Dutch energy company in negotiations for contract amendments with German equipment supplier on Brazilian energy project.
- Represented global supplier of cellulose specialties products in a dispute with international design-build contractor related to a cellulose specialties plant conversion.
- Represented a Fortune 50 company in litigation in London, England with an international EPCM contractor arising out of construction and process defects in a state of the art soft drink concentrate manufacturing facility in Europe.
- Represented of a large school district pursuing claims of breach of contract, breach of fiduciary duty, fraud, and State RICO violations against a program management firm hired to manage the district's \$1 billion construction program.
- Represented a global mining company in a multi-million dollar dispute arising out of the engineering and construction of a \$1 billion copper mining facility located in the Andes Mountains of Chile.
- Represented a multi-national provider of identification systems in defense of government bid protest.
- Counseled an international aircraft manufacturer regarding sales of aircraft to United States Department of Defense.
- Represented a global firearms manufacturer in a protest with governmental entities.

Speeches and Publications

- Toward an Understanding of Willful Misconduct in International Construction Contract, *The Construction Lawyer (Journal of ABA Forum on Construction Law)*, Vol. 39, No. 2 (May 2019)
- Issues and Solutions in International Construction Contracting, *The American Journal of Construction Arbitration & ADR*, Vol. 2, No. 1 (2018)

- Substantial Completion – A Contractor’s Perspective, *UNDERGROUND CONNECTION*, April 2018, at 14.
- Nuances of Fraud – A Legal Perspective, Construction Audit & Cost Control Institute Best Practices Workshop, Dallas, Texas (November 2017)
- Issues and Solutions in International Construction Contracting, *The Construction Lawyer*, Volume 36, Number 4 (Fall 2016)
- Fundamentals of Construction Law - Learning from the Pros, moderator, ABA Forum on the Construction Law, Atlanta, Georgia (November 2016)
- Managing Risks on Energy Projects: Here and Away, moderator, ABA Forum on the Construction Law fall meeting, Chicago, Illinois (October 2016)
- Construction in Argentina and LatAm: Making the Deal Happen, The Time Has Come: Investing in Argentina’s Infrastructure and Energy Sectors, *Buenos Aires*, Argentina (June 2016)
- Protection Through Project Documents, Lawyer Roundtable: Practical Answers to Common Legal Problems, Georgia Construction Finance Conference, Atlanta, Georgia (May 2016)
- What Does Fraud Look Like in a Construction Project? National Association of Construction Auditors, Orlando, Florida (March 2016)
- Construction Audit & Cost Control Best Practices Roundtable Workshop, Construction Audit and Cost Control Institute, Las Vegas, Nevada (December 2014)
- Contributing author, The Annotated Construction Law Glossary, *American Bar Association Forum on the Construction Industry* (2010)