



2017 SGR ANNUAL AVIATION SUMMIT

OCTOBER 12, 2017

SPENCER HOTEL
Excise Walk, IFSC,
Dublin 1, Ireland



SMITH, GAMBRELL
& RUSSELL, LLP
Attorneys at Law

Program Schedule

1000h - 1015h
Registration

1015h - 1030h
Welcome and Opening Remarks



Peter B. Barlow
Smith, Gambrell & Russell, LLP
Austin, Texas
United States

1035h - 1130h
**OEM After-Market Support Programs for Engines:
Transitioning From One Fleet to Another**

Original equipment manufacturer (OEM) supported flight hour agreements for engines (FHAs) have become increasingly popular with airlines, particularly for engines powering twin-aisle aircraft. But what happens when the aircraft transitions off lease or to another operator? Our panel will explore these issues. We will discuss Rolls-Royce's recently launched LessorCare® program aimed at lessor-owners seeking engine support between leases or as their aircraft transition to retirement. We'll also explore issues facing airlines, lessors, lenders and OEMs/maintenance organizations as aircraft engines are entered into and transitioned out of OEM FHA programs.

Moderator:



Donald B. Mitchell
Smith, Gambrell & Russell, LLP
Atlanta, Georgia
United States

Panelists:



Alastair Knox
Rolls-Royce plc
Derby, United Kingdom



Michael Moore
Shannon Engine Support
Shannon, Ireland

1135h - 1145h
Networking Break

1150h - 1245h**Benefits of an Irish-Base for Aviation Businesses: A Comparative Study to Hong Kong, Singapore and the UAE**

Within the last ten years, Ireland has unquestionably become the epicenter of aircraft leasing around the globe. Our panel will explore exactly how that happened and what Ireland is doing to maintain that standing. Singapore and the UAE have often been touted as being friendly countries to head quarter your aircraft leasing business and Hong Kong has been in the news for passing legislation specifically to attract leasing company business. Ireland has its work cut out for it in order to maintain its status, but as the panel will explain, the country is prepared to meet the challenge.

Moderator:

Peter B. Barlow
Smith, Gambrell & Russell, LLP
Austin, Texas
United States

Panelists:

Brian Leonard
PwC
Dublin, Ireland



Marie O'Brien
A&L Goodbody
Dublin, Ireland



Ciara McLoughlin
A&L Goodbody
Dublin, Ireland

1250h - 1430h**Lunch & Keynote Speaker****Introduction:**

Ben Graham-Evans
Smith, Gambrell & Russell, LLP
London/Southampton,
United Kingdom

Keynote Address:

Fred Browne
Chief Executive Officer of
Aergo Capital Limited

Fred founded Aergo and has served as its Chief Executive Officer since opening their doors in 1999. During the past 18 years, Fred has led the company through several phases of growth. He will describe that journey and tell the story of Aergo's transition from an aircraft trading company to the current business of leasing to airlines.

1430h - 1525h**Impactful Aviation Cases across the Globe**

Well-regarded aviation dispute lawyers from Ireland, the United Kingdom and the United States will lead a practical discussion about recent aviation legal actions across the globe. These practitioners will set forth real-world considerations for transaction teams while also comparing and contrasting the impact of these actions if brought in their respective countries.

Moderator:



John G. McCarthy
Smith, Gambrell & Russell, LLP
New York, New York
United States

Moderator:



Marc D. Latman
Smith, Gambrell & Russell, LLP
New York, New York
United States

Panelists:



Colin D. Delaney
Smith, Gambrell & Russell, LLP
Atlanta, Georgia
United States



Mark Esdaile
Sompo International
London, United Kingdom



Kathryn Insall
Trowers & Hamblins, LLP
London, United Kingdom



Leslie Kurshan
Marsh
London, United Kingdom



Eileen Roberts
A&L Goodbody
Dublin, Ireland



Oliver Geldner
Intrepid Aviation Management
Dublin, Ireland

1530h - 1625h

New Financing Source: Marsh's Aircraft Finance Insurance Consortium (AFIC) and its non-payment insurance product for airlines and operating lessors

With airlines and operating lessors still in need of export credit agency (ECA) financing, but the ECAs currently unable to provide that full support, Marsh's AFIC financing product has emerged at a time of need. Our panel will provide their practical experiences with the AFIC product from conception to closing and discuss how product and transactions supported by it differ from traditional ECA financing.

1630h - 1650h

Networking Break with Tea Service

1655h - 1750h

BREXIT and Aviation: The impact on Irish Aviation Community and on Air Travel in the UK

A focused discussion on the implications of BREXIT to both the Irish aviation community and air travel between the UK and EU countries. The dialogue will include steps UK-based companies and professional services firms are taking to position themselves in Ireland in order to maintain uninterrupted and unrestrained access to EU markets. There will be commentary and insight on the position and role of London as a continuing global financial market in a likely post-Brexit landscape. The panel will also address the recent trend of UK-based airlines seeking aircraft operating certificates from EU countries, and whether that is expected to continue.

Moderator:



Jane Pilkington
Mason, Hayes & Curran
Dublin, Ireland



Yvonne Thompson
PwC
Dublin, Ireland



John Turnbull
Trowers & Hamlins, LLP
London, United Kingdom



Mark Turnbull
Smith, Gambrell & Russell, LLP
London/Southampton,
United Kingdom



Vincent Power
A&L Goodbody
Dublin, Ireland

Panelists:



Carly Barret
Trowers & Hamlins, LLP
London, United Kingdom



Colin Sach
Sach & Co. Limited
London, United Kingdom



Ben Graham-Evans
Smith, Gambrell & Russell, LLP
London/Southampton,
United Kingdom



Peter B. Barlow
Smith, Gambrell & Russell, LLP
Austin, Texas
United States

1750h - 1800h
Closing Remarks

1830h - 2100h
Canapés & Cocktails Reception
Rooftop of Bord Gáis Energy Theatre



*A Special Thank You to A&L Goodbody for Supporting and
Helping Coordinate this Event!*