



Erin McCallum

Partner | Atlanta

emccallum@sgrlaw.com

Tel: 404-815-3610

Fax: 404-685-6910

Areas of Practice

Corporate Law | Mergers & Acquisitions | Private Equity and Venture Capital | Technology | Drone Law

Erin McCallum is a Partner in the Corporate Practice of Smith, Gambrell & Russell, LLP.

Ms. McCallum represents domestic and international clients in a wide variety of corporate and transactional matters, with emphasis on mergers and acquisitions, venture capital transactions and general corporate representation.

Ms. McCallum's practice focuses on serving as external corporate counsel to clients at all stages of the business lifecycle. Her experience ranges from advising emerging companies on entity formation and debt and equity fundraising rounds, to assisting established organizations on commercial growth initiatives in domestic and cross-border transactions, to supporting both buyers and sellers in mergers, acquisitions and divestitures. Ms. McCallum routinely represents clients across several industries, with a focus on technology, transportation (including, unmanned aircraft systems), manufacturing and professional services.

Ms. McCallum received her A.B.J. in public relations, magna cum laude, from the University of Georgia. She continued her education at the University of Georgia where she earned her J.D. from the School of Law, cum laude. Ms. McCallum is licensed to practice law with the State Bar of Georgia.

Outside of the office, Ms. McCallum is involved with many community and business organizations, including the Association for Corporate Growth (ACG), Ellevate Women's Network, and the Pro Bono Partnership of Atlanta. Ms. McCallum is also involved with the Atlanta tennis community as a member of both ALTA and USTA.

Continued

Experience

- Representation of a national credit bureau in its acquisition of multiple employment data and compliance businesses.
- Representation of an education software company in its strategic acquisition of related software businesses and subsequent sale to a private equity group.
- [Representation of a wireless network technology business to the hospitality industry in its sale to a telecommunications conglomerate.](#)
- Representation of an NYSE-listed global corrugated and consumer packaging solutions company in connection with its disposition of certain of its business units.
- [Representation of an international staffing agency in its strategic divestiture of multiple business units.](#)
- Representation of a private equity group in its acquisition of a multi-state portfolio of franchised, quick-service restaurants.
- [Representation of an InsurTech software startup in various formation and corporate matters, including its Series Seed venture capital and convertible debt fundraising rounds.](#)
- Representation of a disability accommodation management software startup in various corporate matters, including its \$3.5 Million Series Seed venture capital round.
- [Representation of a cloud-native identity governance company in various corporate matters, including its \\$21 Million Series A venture capital round.](#)
- Representation of the family office division of a Chinese e-commerce company in its investment in a U.S. pet food business.
- Representation of the U.S. subsidiaries of a Spain-based global organization in a wide variety of general corporate matters and international commercial transactions involving energy and transportation technology services.

Admissions

Georgia