



Erin McCallum

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Areas of Practice

Corporate Law | Drone Law | Financing and Commercial Transactions | Mergers & Acquisitions | Private Equity and Venture Capital | Technology

Ms. McCallum represents domestic and international clients in a wide variety of corporate and transactional matters, including mergers and acquisitions, cross-border commercial transactions, and general corporate representation. Her experience includes serving as external corporate counsel to clients ranging from local startups to global conglomerates across several industries, such as technology, transportation, manufacturing, and professional services. In particular, Ms. McCallum has developed a niche practice in advising clients on regulatory, technology, and other emerging issues relating to unmanned aircraft systems (i.e., drones).

Ms. McCallum received her A.B.J. in public relations, magna cum laude, from the University of Georgia. She continued her education at the University of Georgia, where she earned her J.D. from the School of Law, cum laude. During law school, Ms. McCallum served as a Notes Editor for the Georgia Law Review, completed a corporate counsel externship with Equifax, and volunteered her time and legal services to local entrepreneurs.

Ms. McCallum is licensed to practice law with the State Bar of Georgia.

Outside of the office, Ms. McCallum is involved with many communities and business organizations, including the Association for Corporate Growth (ACG), Ellevate Women's Network, and the Pro Bono Partnership of Atlanta. Ms. McCallum is also involved with the Atlanta tennis community as a member of both ALTA and USTA.

Experience

Representative Experience:

- Representation of a national credit bureau in its acquisition of multiple employment data and compliance businesses.
- Representation of an education software company in its strategic acquisition of related software businesses and subsequent sale to a private equity group.
- Representation of a wireless network technology business to the hospitality industry in its sale to a telecommunications conglomerate.
- Representation of an international staffing agency in its strategic divestiture of multiple business units.
- Representation of a private equity group in its acquisition of a multi-state portfolio of franchised, quick-service restaurants.
- Representation of an InsurTech software startup in various formation and corporate matters, including its Series Seed venture capital rounds.
- Representation of a cloud-native identity governance company in its Series Seed investment round.
- Representation of the family office division of a Chinese e-commerce company in its investment in a U.S. pet food business.
- Representation of the U.S. subsidiaries of a Spain-based global organization in its international commercial transactions involving energy and transportation technology services.

Admissions

Georgia