

Marc D. Latman

Partner | New York

Marc D. Latman is a Partner in the Corporate Practice of Smith, Gambrell & Russell, LLP and a member of the Firm's Global Transport Practice.

Mr. Latman advises clients on aircraft equipment financing, leasing, acquisition and divestiture, equipment financing and secured lending transactions. He has negotiated and drafted leases (leveraged and operating) on behalf of lessors and lessees and has documented and closed on hundreds of domestic and international asset-based financings. His clients include lenders, borrowers, equity participants, operators, lessors and lessees in asset-based financings, often representing them in cross-border transactions.

Mr. Latman is experienced in negotiating restructurings of equipment financing transactions both inside and outside of bankruptcy and regularly counsels clients, including governments, operators and financiers, with respect to the "Cape Town Convention" and is a frequent author and lecturer on the topic and in 2015 was appointed to the Cape Town International Registry Advisory Board (IRAB). Additionally, he works in the area of fractional share ownership of aircraft, and has drafted the contractual documentation for start-up regional fractional share ownership programs.

Mr. Latman's experience also includes general lending work on behalf of both lender and borrowers. He advises general corporate clients as well as traditional and non-traditional lenders with respect to secured credit facilities and often counsels those clients on issues pertaining to Article 9 of the Uniform Commercial Code (Secured Transactions). Mr. Latman is a member of the American Bar Association: Business Law Section and the Forum on Air and Space Law and serves on the Governing Committee. He has also served as the chair and vice chair of the ABA's Aircraft Finance Subcommittee. Mr. Latman is now the Chair of the newly formed Aviation and Space Finance Committee of the ABA's Forum on Air & Space Law. Mr. Latman is also a member of the National Advisory Board of Youth About Business, a national organization that introduces city school children to the world of business through educational programs and "business school" camps.



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Areas of Practice

Equipment Leasing

Global Transport

Banking/Financial Institutions

Bar Admissions

New York

District of Columbia

Mr. Latman received his B.A. degree in Political Science and Sociology from the University of Michigan in 1994. He earned his J.D. degree from Hofstra University School of Law in 1997.