SGR
SMITH, GAMBRELL & RUSSELL, LLP
Attorneys at Law

Nicholas C. Rueter

Partner | Atlanta

Nicholas C. Rueter is a Partner in the Corporate Practice of Smith, Gambrell & Russell, LLP.

He represents domestic and international clients in a variety of corporate and transactional matters, including mergers and acquistions, joint ventures, venture capital and private equity transactions, emerging company issues, fund formations, private placements and franchise law.

In addition to his transactional work, Mr. Rueter routinely serves as a general business and legal advisor to his clients, counseling on matters such as corporate governance, executive compensation, employment disputes, regulatory compliance and commercial contracts, coordinating, where appropriate, with other attorneys within the firm.

Mr. Rueter is involved with numerous community and business organizations, including the Association for Corporate Growth (ACG), Technology Association of Georgia and the Southeastern Franchise Forum. He is a regular volunteer with the Pro Bono Partnership of Atlanta and serves as outside general counsel to the Atlanta BeltLine Partnership. Mr. Rueter is a member of the Advisory Board of ArtsATL, a non-profit organization promoting a healthy and vibrant arts community in metro Atlanta, and serves on the Membership Committee of Ansley Golf Club.

Representative Experience:

- Represented a building products conglomerate in its $950 million acquisition of a leading manufacturer of stormwater management, bridge structure and drainage solutions.
- Represented a fund management business, comprised of a $1 billion timberland portfolio, in its sale to a private equity group.
- Served as M&A and franchise counsel to a multi-brand, household services franchisor in its $107 million sale to a private equity group.
- Represented a developer and distributor of law enforcement body worn cameras in its Series B venture capital round.

Contact Information
p: 404-815-3747
f: 404-685-7047
e: nrueter@sgrlaw.com

Areas of Practice
Corporate Law
Mergers and Acquisitions
Securities
Private Equity/Venture Capital
Franchise and Distribution Law

Bar Admissions
Georgia

- Represented a nurse staffing and healthcare technology business in its acquisition by a private equity-owned competitor.
- Represented a private equity sponsor in connection with capital raising and the subsequent acquisition of an education software company.
- Represented a publicly-traded, specialty chemicals company in its $100 million acquisition of an oilfield chemicals producer.
- Represented a private equity group in its acquisition of a multi-state portfolio of franchised, quick-service restaurants.
- Represented an IT consulting business in its $11 million sale to publicly-traded IT services company.
- Represented a multi-family office in connection with capital raising and its subsequent growth investment in a global design, engineering, manufacturing and supply chain management company.
- Represented a German manufacturer of organic fibers and related products in its acquisition of a private equity-owned pet products company.
- Represented the private equity division of a large family office in its acquisition of an aviation technology business.
- Represented a manufacturer of high-end snack foods in its issuance of Series A preferred equity.
- Represented a client in its strategic acquisition of a regional air cargo carrier and FBO business, and concurrent sale of the FBO business to the world's largest FBO provider.